|  | 1990/91 outturn | 1991/92 <br> outturn | 1992/93 outturn | 1993/94 <br> outturn | 1994/95 outturn | 1995/96 outturn | 1996/97 outturn | 1997/98 outturn | 1998/99 outturn | 1999/00 <br> outturn | 2000/01 outturn | 2001/02 outturn | 2002/03 outturn | 2003/04 outturn | 2004/05 <br> outturn | 2005/06 <br> outturn | 2006/07 <br> outturn | 2007/08 <br> outturn | 2008/09 <br> targets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Housing for rent : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| + mixed and public funded | 17,610 | 21,190 | 32,160 | 38,393 | 38,506 | 40,583 | 29,386 | 22,843 | 22,330 | 19,768 | 17,755 | 18,500 | 17,158 | - | - | - | - | - | - |
| + short life (Mini-HAG) | 990 | 1,610 | 1,380 | 1,924 | 1,098 | 1,482 | 2,000 | 2,777 | 1,500 | 1,194 | 943 | 894 | 555 | - | - | - | - | - | - |
| + Housing Market Package |  |  | 18,430 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $=$ Total Rent (A) | 18,600 | 22,800 | 51,970 | 40,317 | 39,604 | 42,065 | 31,386 | 25,620 | 23,830 | 20,962 | 18,698 | 19,394 | 17,713 | 16,563 | 16,245 | 18,637 | 23,372 | 29,557 | 26,150 |
| Sales and incentives: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tenants Incentive Schemes | 2,270 | 2,690 | 4,780 | 6,450 | 6,525 | 6,400 | 7,029 | 4,262 | 2,900 | 503 | 158 | 1,403 | - | - | - | - | - | - | - |
| + Low cost home-ownership | 780 | 1,280 | 5,380 | 7,990 | 11,066 | 10,471 | 6,966 | 6,336 | 6,100 | 4,032 | 4,038 | 2,211 | - | - | - | - | - | - | - |
| $=$ Total sales/incentives (B) | 3,050 | 3,970 | 10,160 | 14,440 | 17,591 | 16,871 | 13,995 | 10,598 | 9,000 | 4,535 | 4,196 | 3,614 | 3,647 | 6,174 | 10,901 | 16,047 | 18,285 | 21,538 | 21,600 |
| Total all completions ( $\mathrm{A}+\mathrm{B}$ ) | 21,650 | 26,770 | 62,130 | 54,757 | 57,195 | 58,936 | 45,381 | 36,218 | 32,830 | 25,497 | 22,894 | 23,008 | 21,502 | 23,027 | 28,756 | 34,194 | 41,657 | 51,095 | 47,750 |

Sources: Housing Corporation ADP for 1994/95 and earlier years, Cm 5405 and earlier equivalents, Housing Corporation Investment Bulletins and Annual Reports; Corporate Plan 2005-08, additional data from Housing Corporation.
Notes: Mini-HAG and TIS figures include units financed through the special homeless programmes in 1990/91 \& 1991/92. Rough Sleepers Initiative and City Challenge schemes are included within the mixed/public funded rent figures. Tenants Incentive Schemes include Purchase Grants from 1996/97 onward. Key worker living is included in Total sales/incentives figures from 2004/05 onwards.

