

DANGEROUS OMISSIONS:

The consequences of ignoring
decision uncertainty

*Susan Griffin, Karl Claxton,
Stephen Palmer, Mark Sculpher*

Introduction

When determining which technologies to reimburse within a health care system there are two conceptually distinct but simultaneous decisions:

- 1) Should a technology be adopted given the existing evidence (and the current uncertainty)?
- 2) Is additional evidence required to support the adoption decision?

Overview

- **Decision theory**
- **The policy environment**
- **Decision rules incorporating the opportunity losses of adoption and rejection**
- **Incorporating uncertainty**
- **Discussion and Conclusions**

Decision theory and value of information

Decision-making with uncertainty

- The decision to adopt a technology
 - Objective of health care system
 - Maximise health subject to budget constraint
 - Cost-effectiveness analysis
 - Compare health gained with new intervention to health displaced in transferring resources from existing programmes
- The decision to acquire more evidence
 - Value of information
 - Compare value of reducing expected cost of uncertainty to health displaced by allocating resources to research

The adoption decision

- Objective: maximise health gains from available resources
 - Simplifying conditions: absence of irreversibility and sunk costs
(*Palmer and Smith 2002, Eckermann and Willan 2008*)

Decision to adopt technology, j , depends on

- expected cost, C_j
- expected outcomes, Q_j
- cost-effectiveness threshold, λ

Net benefit framework: $NB_j = Q_j - C_j/\lambda$

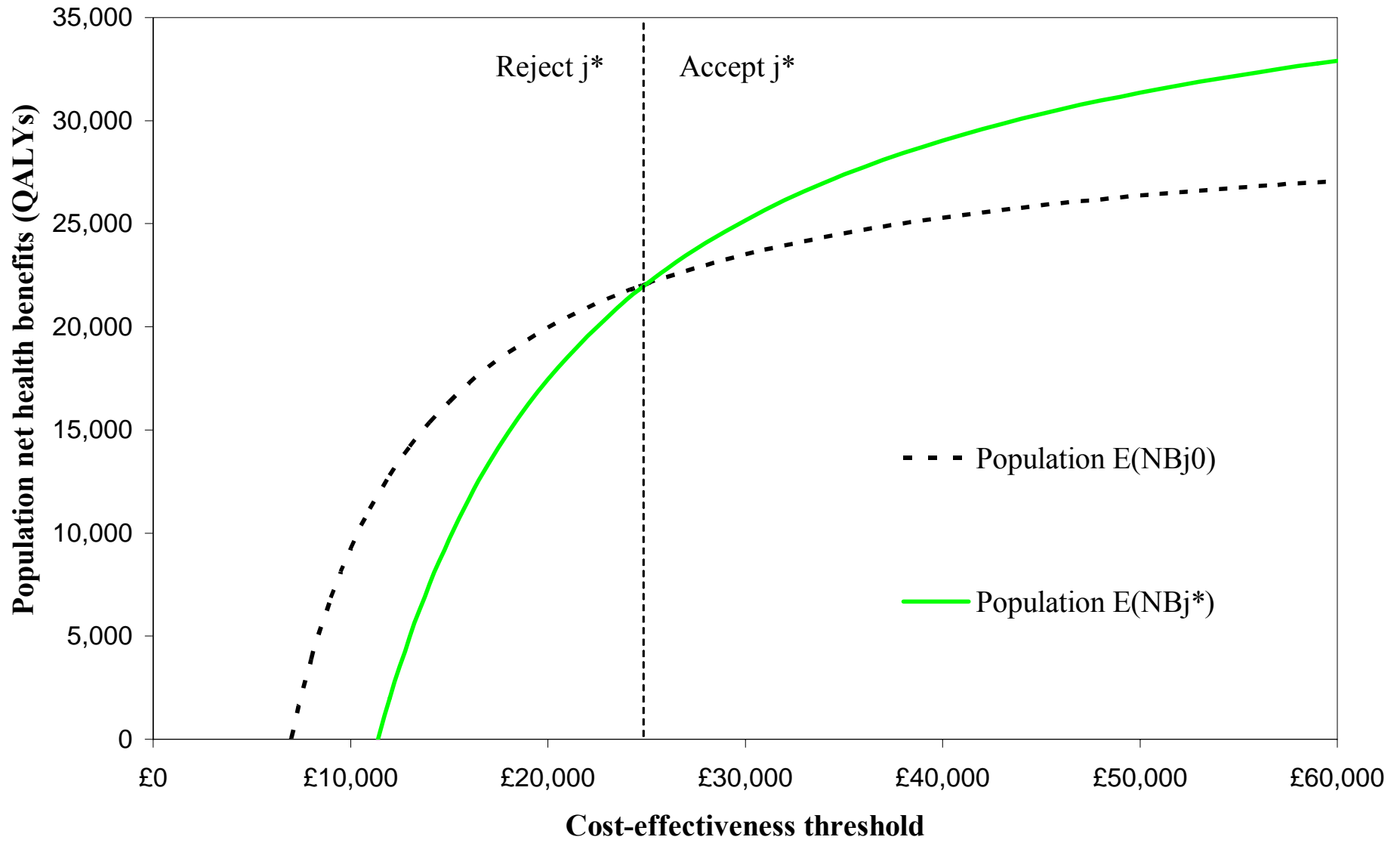
Assume NB is function of uncertain parameters, θ

The irrelevance of inference

- Decision made before it is known how uncertain parameters in the model, θ , resolve.
- With current information should adopt technology that maximises expected NB

$$\max_j E_{\theta} NB(j, \theta)$$

- Failure to adopt simply because differences in NB are not regarded as statistically significant will impose opportunity costs on patients who could benefit



However....

- Making decisions on expected NB does not mean that uncertainty is irrelevant
- The second question of whether additional evidence is required must be addressed, otherwise:
 - decisions made on limited evidence
 - decisions made on poor quality evidence

The decision to acquire more evidence

- Same objective and conditions as adoption decision
- With decision uncertainty, the technology selected on current evidence may not have maximum NB
 - In these cases patients forgo potential health gains
 - In absence of uncertainty, could always pick technology that maximised health

Expected value of perfect information (EVPI)

- Difference between expected NB of the decision made with perfect information about θ , and the decision made with current information

Expected Value of Perfect Information

- With perfect information can select technology that maximises NB for a particular value of θ
 - true values of θ are unknown
- Expected value of decision with perfect info found by averaging maximum NB over the joint distribution of θ :

$$E(NB^{**}) = E_{\theta} \max_j NB(j, \theta)$$

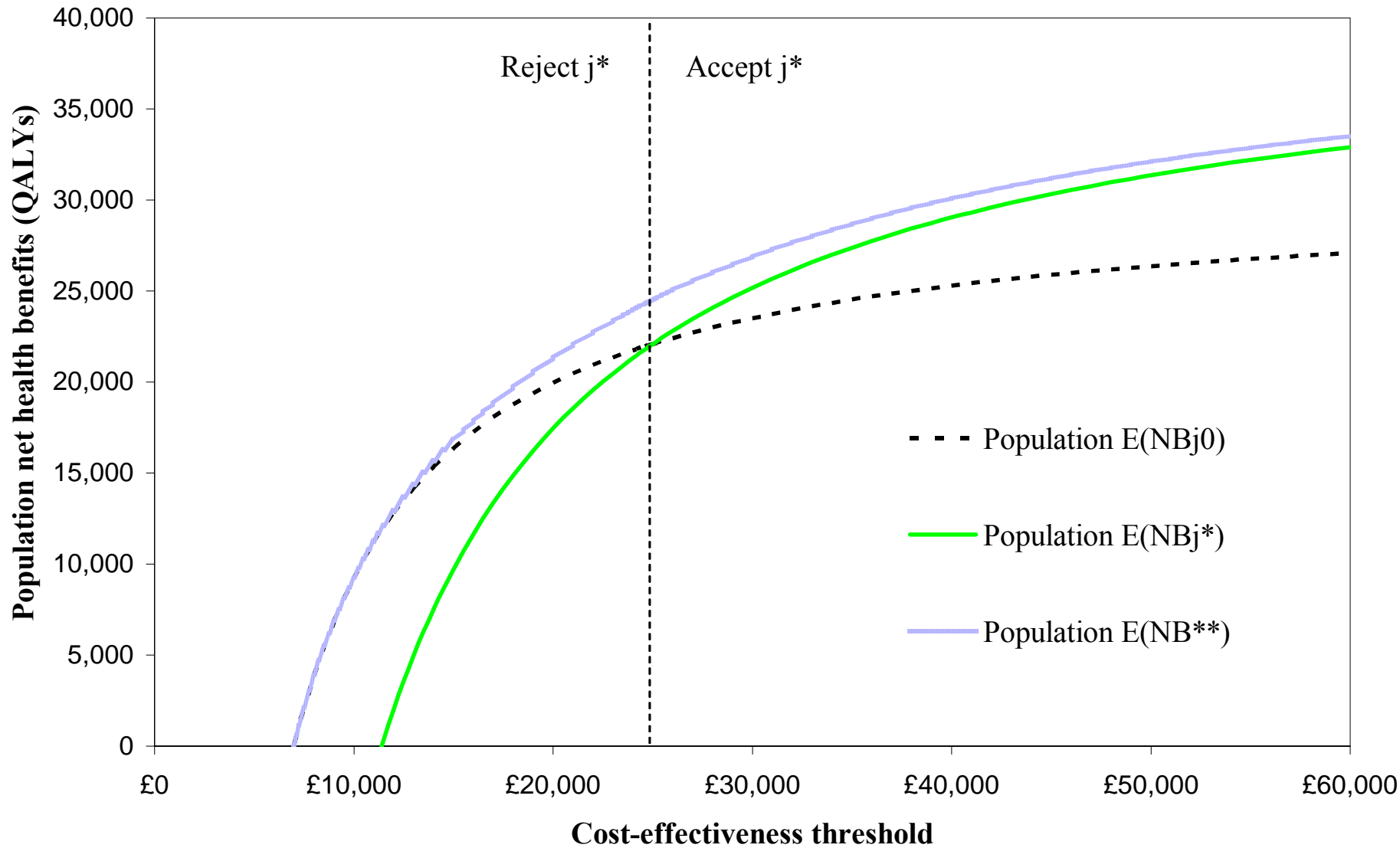
- EVPI is difference between this and expected NB of decision with current info

Population EVPI (and NB)

- Information has public good characteristics
- EVPI for the population based on:
 - Effective lifetime of technology, T
 - Incidence over this period, I_t
 - Discount rate, r

$$\mathbf{EVPI}_{\text{pop}} = \mathbf{EVPI} \cdot \sum_{t=1}^T \frac{I_t}{(1+r)^t}$$

- population EVPI provides upper bound for value of additional research
 - provides necessary condition for additional research
 - $\mathbf{EVPI}_{\text{pop}}$ must exceed costs of further investigation



The policy environment

Background

- Economic evaluation increasingly used to inform reimbursement/adoption decisions made by funders of health care
 - For example

UK



Canada



Australia



Sweden



The policy environment

- Institutions with remit for making adoption decisions often separated from those responsible for prioritising and commissioning research
 - cannot directly arrange funding for research
 - cannot issue/enforce conditional approval
- In these circumstances the adoption decision is the only policy instrument available
 - not clear that question of whether further evidence needed is being addressed simultaneously and consistently

Expected NB decision-making

- Decisions can continue to be based on expected NB if the prospects of further research are unaffected by the adoption decision
- However this is unlikely because:
 - adoption removes incentives for manufacturer of technology to conduct further research
 - diffusion of technology, particularly when mandatory, means future clinical trials less likely to be supported or regarded as ethical
 - adoption can damage recruitment to ongoing trials

Implications

- Adoption can remove an option to acquire additional evidence
- The opportunity loss of adopting a technology can be measured by the value of information that may be forgone
 - this opportunity loss could be greater than the net benefits offered by the technology
- If reimbursement authorities are not given remit to commission/demand research then may be better to deny approval of apparently cost-effective technology

Calculating the opportunity losses of adoption and rejection

Context

- Decision maker whose role is limited to granting approval for reimbursement of mutually exclusive alternatives, j
- New technology, j^* , has greater expected NB than current practice, j_0
- To estimate value of information forgone need assessments of:
 - Probability that research will be conducted, α
 - Time at which research will report, τ

Population to benefit

- Split future patient population into
 - Those who benefit from treatment decision based on current evidence:

$$P_{t < \tau} = \sum_{t=1}^{\tau} \frac{I_t}{(1+r)^t}$$

- Those who can benefit from decision incorporating results from further research:

$$P_{t > \tau} = \sum_{t=\tau}^T \frac{I_t}{(1+r)^t}$$

Expected net benefits of rejection

- If approval of j^* is withheld, patients receive j_0 and the associated NB, $E_{\theta} NB(j_0, \theta)$
- If research conducted and reports at time, τ , decision can be revised and the maximum future patients will receive is $E_{\theta} \max_j NB(j, \theta)$:
- The expected net benefits of rejecting j^* are then:

$$B_R = E\left(NB_{j^0}\right) \cdot P_{t < \tau} + (1 - \alpha_R) \cdot E\left(NB_{j^0}\right) \cdot P_{t > \tau} + \alpha_R \cdot E\left(NB^{**}\right) \cdot P_{t > \tau}$$

Expected net benefits of adoption

- Patients receive j^* and the associated net benefits, E_{θ} **$NB(j^*, \theta)$**
- If research conducted and reports at time, τ , decision can be revised and the maximum future patients will receive is **$E_{\theta} \max_j NB(j, \theta)$** :
- The expected net benefits of adopting j^* are then:

$$B_A = E(NB_{j^*}) \cdot P_{t < \tau} + (1 - \alpha_A) \cdot E(NB_{j^*}) \cdot P_{t > \tau} + \alpha_A \cdot E(NB^{**}) \cdot P_{t > \tau}$$

Condition for immediate adoption

- Benefits of adoption should exceed benefits of reject:

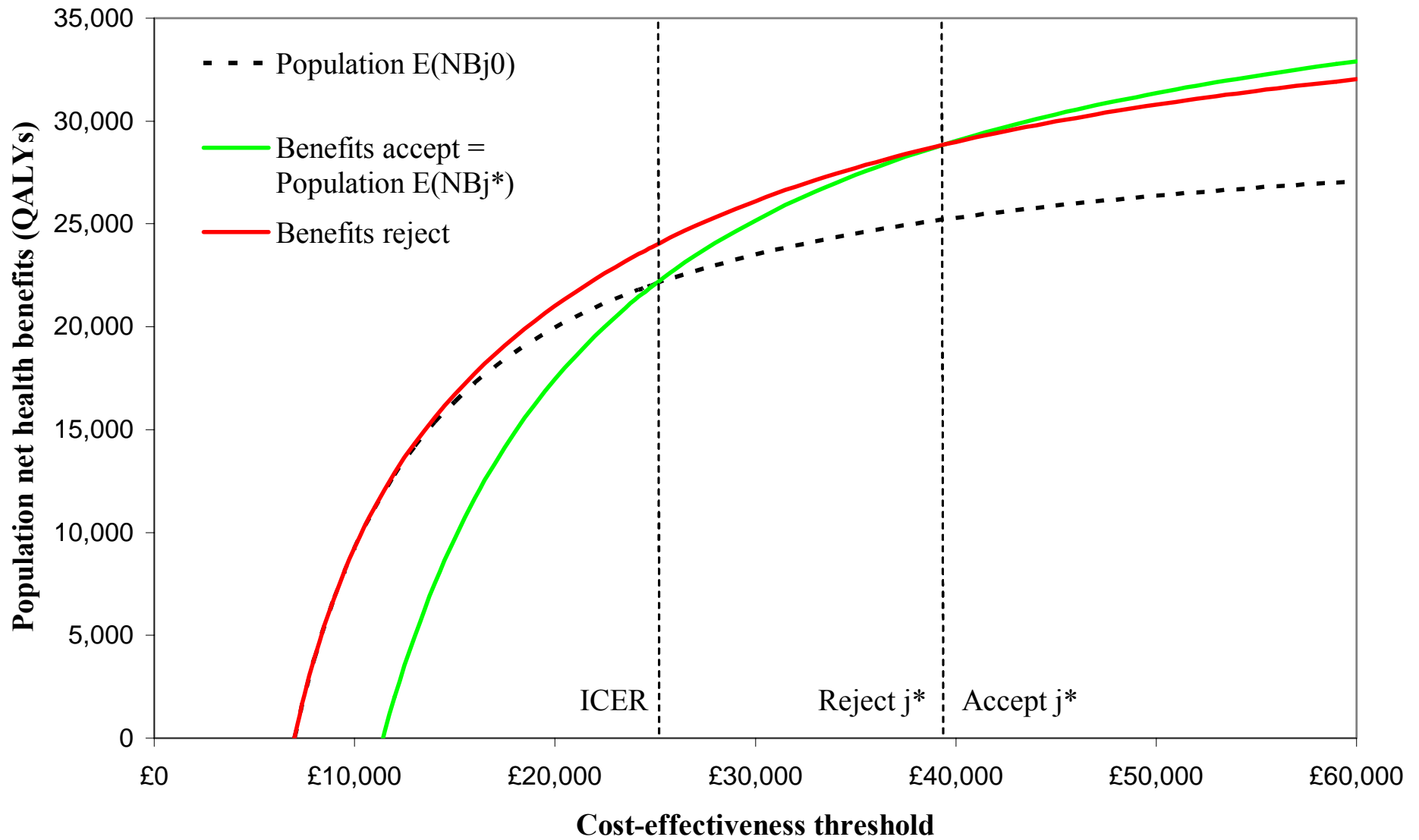
$$B_A - B_R = \left[E(NB_{j^*}) - E(NB_{j^0}) \right] (P_{t < \tau} + (1 - \alpha_R) P_{t > \tau}) - (\alpha_R - \alpha_A) \left[E(NB^{**}) - E(NB_{j^*}) \right] P_{t > \tau}$$

- Standard condition for adoption is special case
 - Adoption does not affect prospects for research, $\alpha_A = \alpha_R$
 - Approve if $E(NB_{j^*}) \geq E(NB_{j^0})$

New decision rule

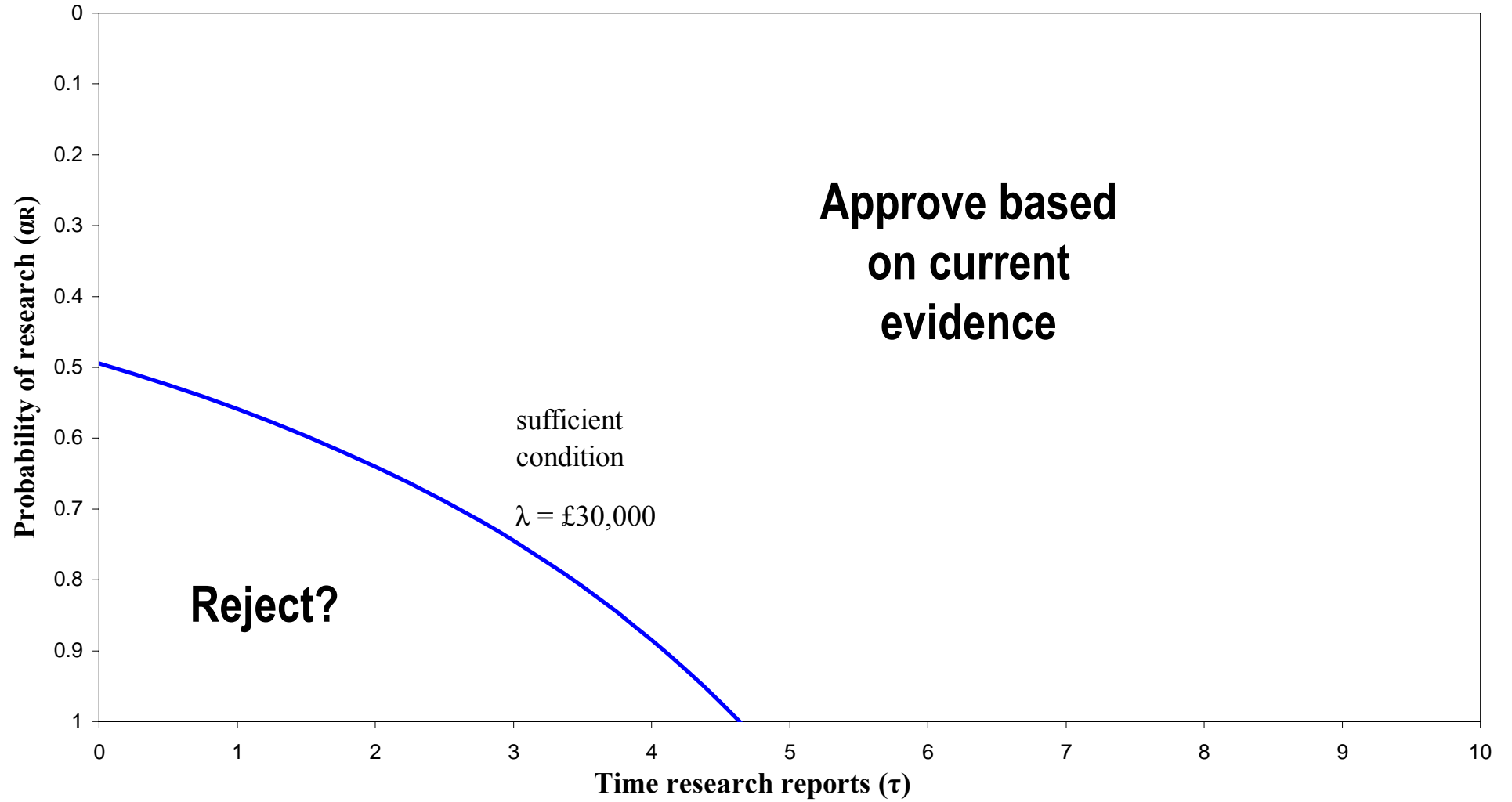
Examples

- Will now demonstrate:
 - Difference with decision making based on expected NB
 - Incentives offered by decision rule that incorporates opportunity cost of research forgone
 - Price
 - Uncertainty
 - Implications for different types of research



$$\alpha_R = 1 \quad \alpha_A = 0 \quad \tau = 2$$

Combinations of α_R and τ for which $B_A=B_R$

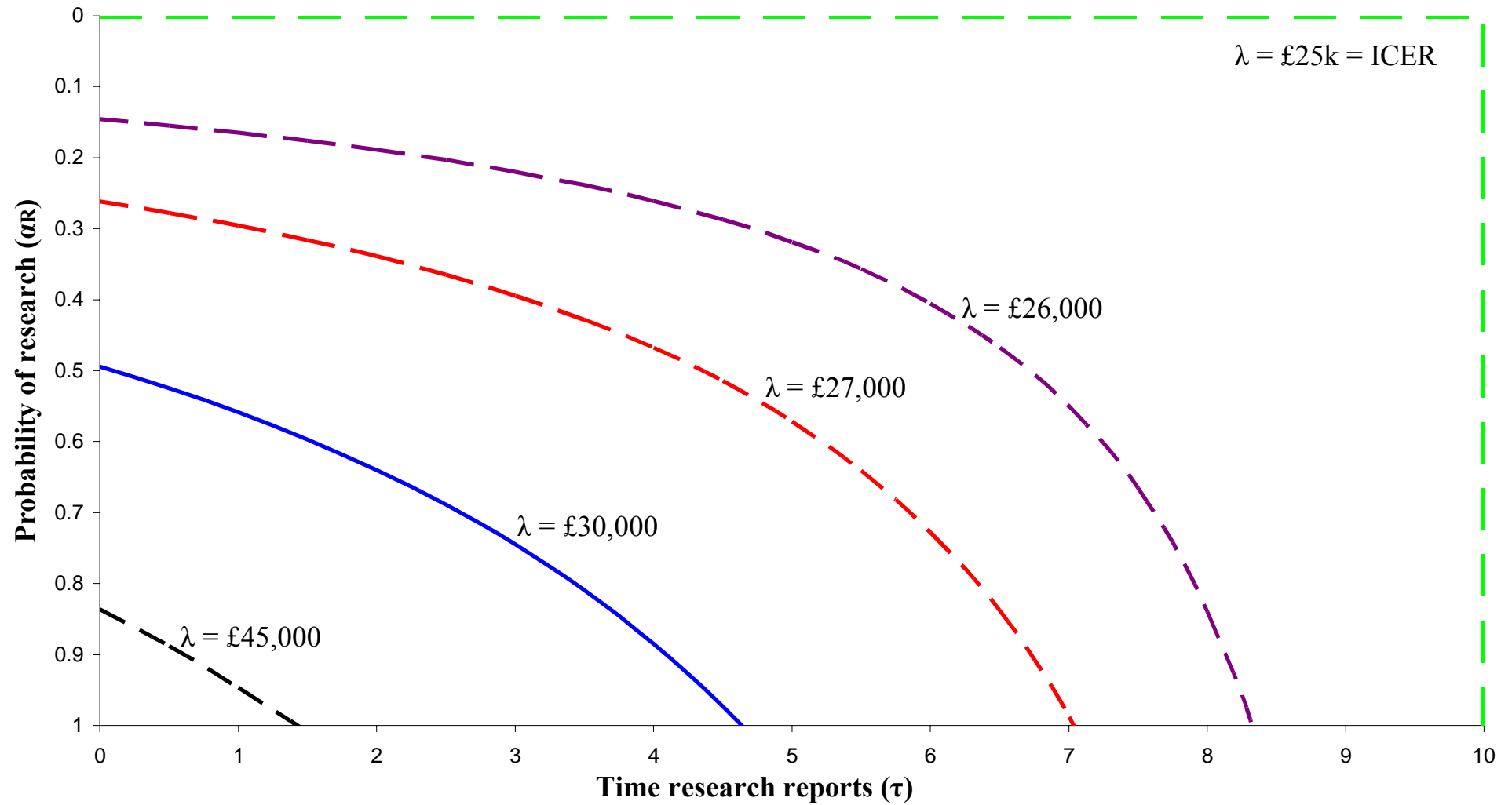


$$\alpha_A = 0$$

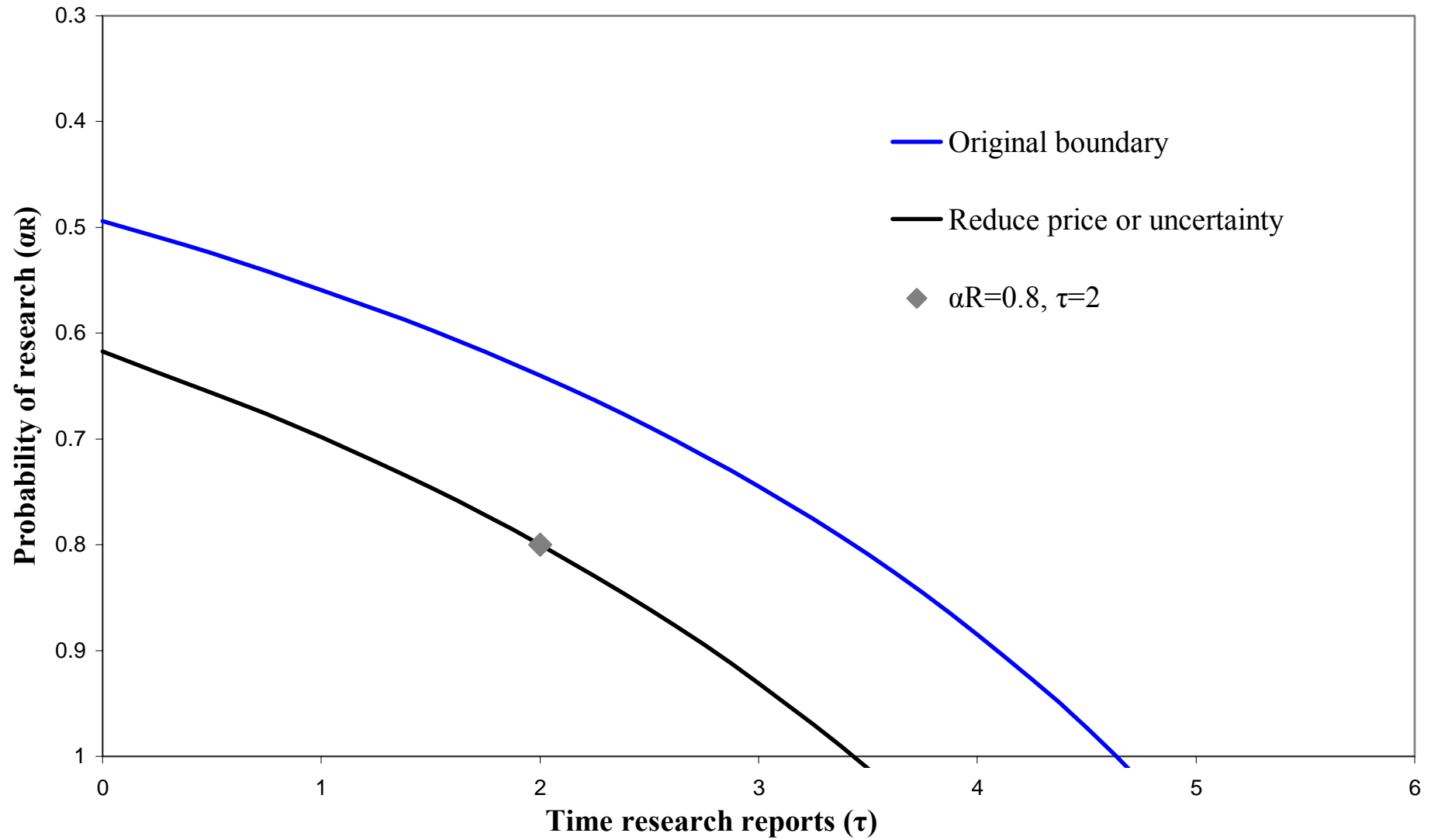
The decision to adopt

- Technologies for which research prospects lie to the north-east of the boundary should be approved
- Technologies that lie to the south-west may require further consideration
- Boundary based on value of perfect info
 - Boundary based on sample info lies to south-west
 - Computationally expensive to assess EVSI
 - However, given α and τ can calculate threshold for EVSI as a guide

Impact of the threshold on the boundary for approval



Impact of the price and uncertainty on the boundary for approval



Impact of price and uncertainty

- Reducing price increases the benefits of immediate adoption, $E_{\theta} NB(j^*, \theta)$
 - If uncertainty associated with incremental cost, reducing price also reduces value of information
- Reducing uncertainty reduces the value of any information forgone by immediate adoption
- Reducing price or uncertainty will in most cases increase $B_A - B_R$

Incentives to manufacturers

To review:

- Decision rules based solely on expected NB
 - set price so that ICER just below threshold
 - thus minimising R&D costs and capturing surplus
- Decision rules that consider the opportunity loss of adoption
 - provide more evidence to support technology
 - reduce price

What type of research?

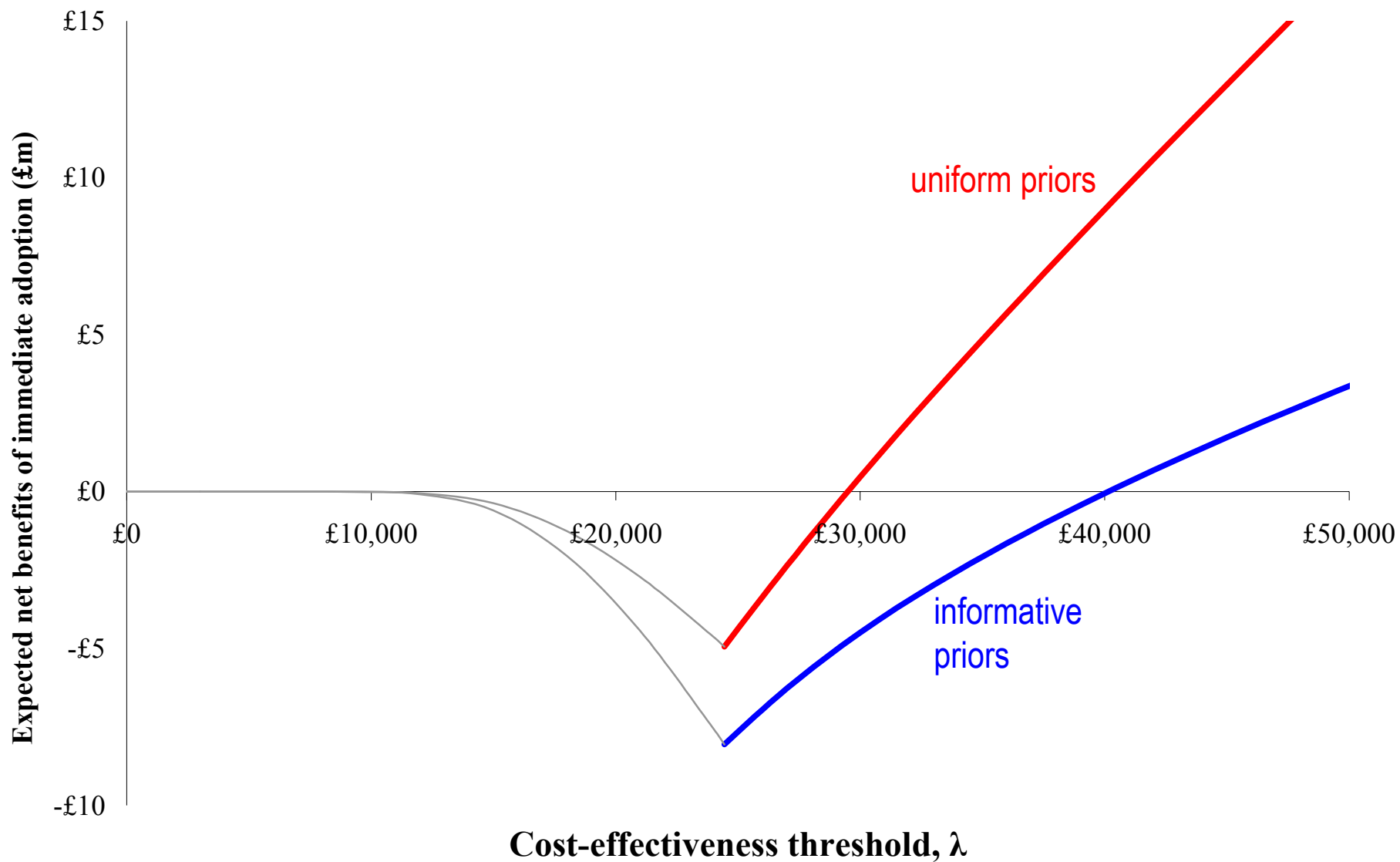
Research decision space

- Different parameters contribute to overall decision uncertainty
 - Type of evidence determines appropriate research design
 - Different research designs affected in different ways by adoption
- Suppose $\theta_1, \theta_2 \cup \theta$
 - If θ_1 relative effect of $j^* \rightarrow$ RCT; $\alpha_R^{\theta_1} > \alpha_A^{\theta_1} = 0$
 - If θ_2 quality of life \rightarrow observational study; $\alpha_R^{\theta_2} = \alpha_A^{\theta_2}$
 - Time to research $\tau_{\theta_1} > \tau_{\theta_2}$

Uncertainty in α and τ

- Characterise uncertainty associated with τ and α by assigning appropriate prior distributions
 - allows calculation of expected payoff from immediate adoption, $E(\Pi_A)$
- For example:
 - trial registry indicates ongoing trial
 - protocol indicates when results expected to be reported
 - $\tau \sim \text{gamma}(25,0.1)$; $\alpha \sim \text{beta}(2.4,0.6)$
 - no information about potential further research
 - $\tau \sim \text{unif}(0,T)$; $\alpha \sim \text{unif}(0,1)$

Figure 5. Expected net benefits of immediate adoption



Discussion

Recap

- If objective is to maximise health gains from available resources
 - has been argued that decision to adopt be based on expected cost, expected outcomes and an assessment of the cost-effectiveness threshold
- However this is only justified
 - if question of whether additional evidence required assessed simultaneously
 - or adoption decision does not affect prospects for future research

Recap

- Adoption decision is likely to affect prospects for further research
 - adoption decision cannot be separated from question of whether evidence is sufficient
 - not clear whether this is recognised in current policy environment
- Where adoption decision only policy instrument
 - adoption decision cannot be based on expected NB
 - require assessment of opportunity loss of immediate adoption

Benefits of formal approach

- Have demonstrated formal framework for evaluating the opportunity losses
 - provides incentives for manufacturers to reduce price or provide additional evidence
- Current 'informal' approach
 - lack of legal standing to back-up recommendations
 - not transparent
 - problems with consistency, predictability, incentives

Other issues

- Rely on EVPI and assessment of threshold for EVSI
- Consider only current decision problem
 - value of additional information may be underestimated